



HVE-3DGFx for Graphic Intense VDI Workloads Drives Multiple Wins to Kick Off 2018

Recent Multiple Customer Wins Help HVE Surpass 300 Customer Milestone

SAN JOSE (Calif.) – Jan. 5, 2018. Sphere 3D Corp. (NASDAQ: ANY), a containerization, virtualization, and data management solutions provider, is pleased to announce that HVE ConneXions has recently secured purchase orders with a number of customers, including Bainbridge Island School District, SGH Simpson Gumpertz & Heger Inc., and Superior Construction Services to deploy next-generation desktop virtualization solutions. These latest customer wins have helped HVE surpass 300 customers to date and an expanded geographical presence by leveraging the Sphere 3D channel ecosystem.

Recent wins include:

Bainbridge Island School District 303 (www.bisd303.org), a fast-growing, technology-focused school district in the State of Washington, needed a **Datrium-ready**, virtual desktop solution for graphic intense workloads to add to their existing IT infrastructure. An RFP was published and multiple vendors presented their desktop virtualization solutions to the school district. HVE presented a turnkey solution (4-3DGFx VDI appliances) with plug and play Datrium capabilities, and ultimately was awarded its first K-12 win in the state of Washington. One key reason the school district chose HVE was the direct endorsement of the solution by partner, Datrium.

“While most vendors responding to our RFP focused on hardware, HVE stood out by presenting a complete VDI solution,” said Alan Silcott, Network Supervisor at Bainbridge Island School District 303. “We've ran into many issues trying to navigate VDI ourselves, and often felt like we didn't know who to call. Ultimately, we needed a partner with the prerequisite knowledge and experience relevant to our environment to help us provide our students and staff the experience they deserve. After talking with engineers at HVE, it was clear their company had the knowledge and support model we were looking for, and they were just as determined to make our deployment a success. The fact that HVE came in at a very reasonable price was an added bonus.”

SGH Simpson Gumpertz & Heger (www.sgh.com), a national Boston-based engineering firm, is recognized as an expert on the science of causes of structural failure as well as other on-going engineering challenges for their customers. Their rapidly growing organization, with offices across the United States, required a robust, reproducible desktop virtualization solution to meet the needs of their projects spanning over thirty countries. The engineering firm selected the HVE-

3DGFx appliance for graphic intensive VDI and BIX6-MINI for control servers in each location, with the first phase of installation planned for January 2018 in SGH's Boston and San Francisco offices.

Superior Construction Services (www.superiorconstructionservices.com), a leading provider of construction services throughout North America, has projects of varying sizes and scope within the energy, industrial, mining, and commercial markets. As an existing HVE customer since 2015, they were in their third year of a managed services contract with HVE and extremely pleased with the level of support that HVE has provided and the reliability of the HVE appliances. The VDI needs of the company for graphic intensive programs like MAGNET are on the rise, and Superior took a proactive approach to empower the increasing number of high demand users internally through the purchase of the high performance HVE-3DGFx appliances.

"Given our multiple job sites across North America, it was necessary to provide our project managers and engineers remote access to the business-critical information they need on a daily basis," said Brian Simmons, President & Principal Owner of Superior Construction Services. "The service and support that we have received from HVE has been outstanding; it was an easy business decision to further our investment in their HVE high-performance appliances."

Joseph O'Daniel, President of Virtualization & Professional Services at Sphere 3D also commented, "We are seeing a number of new and repeat customers turn to HVE to assist in their digital transformation. These 3 substantive HVE customer wins are especially exciting for us, as we aim to deliver the best graphics intense VDI solution in the market today that answers our customers' needs for a high-performance, cost-effective, and scalable solution."

Available today, the 3DGFx appliances come with next generation CPU, memory, storage, and graphics boards along with HVE's first rate hardware support. Unlike typical VDI solutions that are tied to shared storage, HVE has designed fully converged, open converged and hyperconverged architectures as well as an attached SAN architecture, so customers have the flexibility to choose what is best for their new or existing VDI environment. Contact an HVE representative at this link [here](#) for further technical details and demonstrations.

About HVE

HVE ConneXions, acquired by Sphere 3D in 2017, is a fast-growing technology provider of next generation converged and hyper-converged infrastructure. Its engineering philosophy is dedicated to creating Manageable, Scalable, Reproducible, and Predictable (MSRP) solutions based on proven virtualization technologies running on high-performance, next generation platforms. For more information and technical specifications on the HVE product line, visit www.hveconnexions.com.

About Sphere 3D

Sphere 3D Corp. (NASDAQ: ANY) delivers containerization, virtualization, and data management solutions via hybrid cloud, cloud and on-premise implementations through its global reseller network and professional services organization. Sphere 3D, along with its wholly owned subsidiaries Overland Storage and Tandberg Data, has a strong portfolio of brands,

including Overland-Tandberg, HVE ConneXions and UCX ConneXions, dedicated to helping customers achieve their IT goals. For more information, visit www.sphere3d.com. Follow us on Twitter @Sphere3D, @HVEconneXions and @ovltb.

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